



<p>“Our requirements have always been unique, combining data gathering with 'qualified to a point' lead generation of our target market whilst not over-exposing our brand. I see SCi as an extension of my sales team and the drive to market, activity, support systems, experience and professionalism provided are all impressive. During the project we have doubled our opportunity pipeline and accelerated our market position beyond expectation.”</p> <p>Justin Dobson, UK Head of Sales, eircom UK Ltd</p>	
<p>“Within our first year of working together we have successfully closed business with several companies within our target market that have been initiated by SCi, delivering significant revenue to our business. SCi also managed to create a large and impressive pipeline in a sort period of time which we look forward to getting closure on sometime in the near future. I am delighted to renew our contract with SCi for another year.”</p> <p>Justin Stokes, Sales Director, Utiliyx</p>	
<p>“Using SCi to generate new leads and contacts has enabled us to focus our own resources on developing relationships and building the sales pipeline. The SCi team invested significant time to ensure they understood not only our products and services, but equally importantly, the culture of our organisation. We have found SCi to be a significant partner in generating new sales opportunities and I would not hesitate in recommending SCi.”</p> <p>Richard Archer, CEO, Managed Information Group</p>	

“The UK’s leading Sales agency”

SCi Group Ltd, 6th Floor, Bucklersbury house, 83 Cannon Street, London, EC4N 8ST
T: 0207 653 3258 / E: info@scisales.co.uk
<http://www.scisales.co.uk>



“I would like to thank your team for the help and support provided to ConferencePlus over the past three and a half years. During this time your team have helped develop significant pipeline and organised many meetings with Fortune 100 companies. Your sales people, sales pipeline reporting, leads and follow through are excellent and SCi continue to deliver to expectations. It is always nice doing business with such a conscientious and professional service company.”



Brian Collins, Managing Director and CEO, ConferencePlus

“SCi helped us to plan and implement our direct marketing campaign in the last quarter of 2005, launching our first e-newsletter. SCi delivered the newsletter in the agreed deadline, managed responses accurately and analysed results. SCi professionally managed every step of the process and the admirable dedication to the project with constant support in the on-going process make SCi a trusted partner for our business.”



Carmen Cicirello, Associate, The SEPA Consultancy

“We retained SCi’s services with a view to generating accelerated global awareness around the cable and Wireless RTN offering. SCi secured a substantial pipeline across a large geography in a short period of time and it is very comforting to know they are providing a constant effort to develop our sales opportunities.”



David Schoch, Business Development Director, Cable and Wireless Financial Services

“The UK’s leading Sales agency”

SCi Group Ltd, 6th Floor, Bucklersbury house, 83 Cannon Street, London, EC4N 8ST
T: 0207 653 3258 / E: info@scisales.co.uk
<http://www.scisales.co.uk>



"i.life engaged SCi to analyse and target fertile channel markets creating a strategic end to end marketing campaign including project planning, implementation and post campaign analysis. SCi designed an innovative sales and marketing campaign from conception through to closed sales, securing 4 key relationships and introducing 5 new qualified business prospects. We continue to benefit from the creative brand touch, developing new client relationships and enjoying positive word of mouth from the themed campaign"

Paul Taylor, Marketing Manager, i.life solutions



"The complex international challenge that SCi met for our telecommunications clients was most impressive, and it was a pleasure watching your team work in an exceptionally cost effective and focused fashion, from your city office. It is a pleasure to complement the team at SCi on providing outstanding professional support."

Chris Jones, Chief Executive, Parallel Thinking Europe



"The UK's leading Sales agency"

SCi Group Ltd, 6th Floor, Bucklersbury house, 83 Cannon Street, London, EC4N 8ST
T: 0207 653 3258 / E: info@scisales.co.uk
<http://www.scisales.co.uk>



“The UK’s leading Sales agency”

SCi Group Ltd, 6th Floor, Bucklersbury house, 83 Cannon Street, London, EC4N 8ST
T: 0207 653 3258 / E: info@scisales.co.uk
<http://www.scisales.co.uk>